

Altus Dental Insurance Company, Inc.

Standard Commission Schedule

For the acquisition of new business or renewal business subject to the requirements of paragraph four of the Altus Dental broker agreement, compensation will be as follows:

| | <u>Annual Premium</u> | <u>Percent of Annual Premium</u> |
|--------------------------------------|---------------------------|--------------------------------------|
| First | \$25,000 | 10.0% |
| Next | \$75,000 | 4.0% |
| Additional premium amounts beyond | \$100,000 | 2.0% |

Requests for non-standard commission payments must be specified prior to Altus' release of a dental benefit proposal and will be considered on a case-by-case basis.

Commissions are distributed on a monthly basis based on paid premium receipts for the previous month.